

July, 2019

Dear Customers,

Revision of Inspection Prices

We are afraid that we will have to raise our prices for inspection of our products. Details are explained below. We would appreciate it if you could understand our situation.

We will make greater efforts than ever to improve the quality of our products.

1. Reason for Price Revision

It has been more than 20 years since the launch of our Service Section. We have been striving to keep the prices unchanged until now. However, the costs for maintaining our current products (including the additional cost for maintaining strict control and traceability for reference standard instruments) are much higher compared with those for the products when our inspection prices were initially set. In addition, the current hike in prices and continued increase in our man-hours have made it extremely difficult to keep the same prices for our inspection service.

We will be increasing the inspection prices and the hourly unit prices as follows.

We truly appreciate your continued support and look forward to working with you in the future.

2. Prices to be Revised

	Product Name	Old (JPY)	New (JPY)
Inspection at Cosmo	DP Gauge (Pressure range: Medium, Low)	26,000	27,500
	Air Leak Tester (Pressure range: Medium, Low)	30,000	34,000
	Air Flow Tester (Pressure range: Medium, Low)	50,000	54,000
On-site Inspection (within Cosmo's normal business hours)	DP Gauge (Pressure range: Medium, Low)	23,000	24,500
	Air Leak Tester (Pressure range: Medium, Low)	23,000	26,000
	Air Flow Tester (Pressure range: Medium, Low)	40,000	43,000
On-site Inspection (outside our normal business hours)	DP Gauge (Pressure range: Medium, Low)	28,000	29,500
	Air Leak Tester (Pressure range: Medium, Low)	28,000	31,000
	Air Flow Tester (Pressure range: Medium, Low)	48,000	51,000
Work time per hour per person		6,500	8,500
Travel time per hour per person		4,000	8,500

* For information on the products not listed above, contact your local Cosmo representatives.

3. New prices will be applied to orders received on and after October 1, 2019.

Sincerely yours,

Hiroshi Nishimura
Department Manager, Production Department
Cosmo Instruments Co., Ltd.